

Skill Session 2016 (Winter Intersession)

The Skill Session (Winter Intersession) is required of all law students every year. All 1Ls take Contract Negotiation and Drafting. During your 2L and 3L years, you will select your Skill Session courses from a list of electives. Here is information about your upcoming 1L class:

Law 580 – Contract Negotiation and Drafting

Dates: Monday through Friday, January 4 to January 15

Times: 8 am to 12:30 pm, January 4 to January 14
8 am to 1:30 pm, January 15
plus some other events during the two-week session

You will have extensive assignments (reading, drafting, negotiation prep) after class each day – many of them due during the afternoon. In other words, please approach the Skill Session as a full-time, intensive experience. Please do not plan other activities during the Skill Session.

Grade Scale: LAW (letter graded)

Textbooks:

Drafting Contracts: How and Why Lawyers Do What They Do, 2nd Edition, by Tina Stark, Wolters Kluwer (Aspen), ISBN 978-0-7355-9477-7

Bargaining for Advantage: Negotiation Strategies for Reasonable People, 2nd Edition, by G. Richard Shell, Penguin Books, ISBN 978-0-1430-3697-5

This course will serve as an introduction to both drafting and negotiation skills. While it is not possible to develop proficiency in two weeks, this course will present the basic concepts and skills to enable you to read, understand and draft the fundamentals of a contract, and better prepare for and handle a negotiation. This course will provide opportunities for you to practice these concepts and to get feedback on your performance.

Note: Regular Spring Semester classes begin on Monday, January 25

We have a week off between the Skill Session and the start of the regular Spring Semester.