

## **2017 Skill/Winter Intersession 2L/3L Courses**

### **Dates**

Tuesday through Saturday, January 3 to 7 and  
Monday through Friday, January 9 to 13

Regular Spring semester courses begin on Monday, January 23  
We have a week off between the Skill Session and the start of the regular Spring Semester.

### **Course List**

Deal-Making Fundamentals in the Entertainment Industry	Modak-Truran
Lawyers as Entrepreneurs	Luckett
How to Start and Build a Law Practice	Griffis

**See full entries below for course descriptions, meeting times, grading, enrollment limits, prerequisites, information on whether a course satisfies a certificate skills requirement, and other information.**

### **Courses – Full Descriptions**

**Course:** Deal-Making Fundamentals in the Entertainment Industry

**Instructor:** Anita Modak-Truran, Adjunct Professor  
<http://law.olemiss.edu/faculty-directory/anita-modak-truran/>

**Section:** Law 631, Section 1

**Times:** 1:00 pm to 5:30 pm

**Room:** 3061

**Grading:** graded

**Enrollment:** 20

**Note:** business law skills

**Description:** This class prepares students to practice law in film, television, and other creative industries. It offers a comprehensive and innovative approach to the study of entertainment law by immersing students in the mock representation of a film and television company. Through didactic lectures, pitch, negotiation and drafting sessions, and in-class presentations, students will dive deep into a 360-degree experience of the deal. Among other things, students will be exposed to how to work with clients, financing and securities law, investor agreements, employment contracts, how to protect intellectual property rights of your clients and distribution. Students will have a special screening of their final presentations, where they may invite guests.

**Course: Lawyers as Entrepreneurs**

Instructor: Bill Lockett, Adjunct Professor

<http://law.olemiss.edu/faculty-directory/bill-lockett/>

Section: Law 631, Section 2

Times: 9:00 am to 1:30 pm

Room: 1115

Grading: graded

Enrollment: 20

Note: business law skills

Description: Lawyers as Entrepreneurs will cover skills useful to address the marketplace realities facing lawyers today. The course will offer and prepare students to counsel entrepreneurial clients. Further, the course is designed to assist new lawyers contemplating solo practice, business endeavors, or social entrepreneurial ventures after graduation. The course will include guest speakers with real life experiences as entrepreneurs.

**Course: How to Start and Build a Law Practice**

Instructor: Judge Kenny Griffis, Adjunct Professor

<http://law.olemiss.edu/faculty-directory/kenny-griffis/>

Section: Law 631, Section 3

Times: 1:00 pm to 5:30 pm

Room: 1021

Grading: pass/fail

Enrollment: 20

Textbook: How to Start and Build a Law Practice 5th, by Jay G. Foonberg,  
ABA Publishing 978-1590312476

Description: Every lawyer must build and grow a law practice. This session will help the student learn, explore and understand the basics of law practice.

This session is based on the ABA bestseller, How to Start and Build a Law Practice, by Jay Foonberg. Each student will be expected to read this book, participate in classroom discussions and participate in practical exercises. There may even be a field trip.

This session is not just for students who are considering a solo practice. Every lawyer must understand the basic economics of law practice. We will focus on practical issues and experiences in starting and operating a law practice. For example, we will consider how to identify the right location, find clients, set fees, manage your office, and maintain an ethical and responsible practice.