

Skill Session 2019 (Winter Intersession)

The Skill Session (Winter Intersession) is required of all first-law students every year. All 1Ls take Contract Negotiation and Drafting. Here is information about your upcoming 1L class:

Law 590 – Contract Negotiation and Drafting

Dates: Thursday through Friday, January 3 - 4
 Monday through Friday, January 7 – 11
 Monday through Wednesday, January 14 – 16

Times: 8 am to 12:30 pm, January 3 - 14
 8 am to 2:00 pm, January 15 - 16
 plus some other events during the ten-day session

You will have extensive assignments (reading, drafting, negotiation prep) after class each day – many of them due during the afternoon. In other words, please approach the Skill Session as a full-time, intensive experience. Please do not plan other activities during the Skill Session.

Grade Scale: LAW (letter graded)

Textbooks: Drafting Contracts: How and Why Lawyers Do What They Do, 2nd Edition, by
 Tina Stark, Wolters Kluwer (Aspen), ISBN 978-0-7355-9477-7

 Bargaining for Advantage: Negotiation Strategies for Reasonable People, 2nd
 Edition, by G. Richard Shell, Penguin Books, ISBN 978-0-1430-3697-5

This course will serve as an introduction to both drafting and negotiation skills. While it is not possible to develop proficiency in two weeks, this course will present the basic concepts and skills to enable you to read, understand and draft the fundamentals of a contract, and better prepare for and handle a negotiation. This course will provide opportunities for you the practice these concepts and to get feedback on your performance.

Note: Regular Spring Semester classes begin on Tuesday, January 22
We have several days and a holiday weekend off between the Winter Intersession and the start of the regular Spring Semester.